

Message Text

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44

ACTION EUR-12

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FM AMEMBASSY WARSAW

TO SECSTATE WASHDC IMMEDIATE 5499

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C O N F I D E N T I A L WARSAW 3721

DEPT PASS EXIMBANK

E.O. 11652: GDS

TAGS: BEXP, OVIP, PL

SUBJECT: VISIT TO THE US BY POLISH MINISTER OF THE
MACHINE INDUSTRY

REF STATE 137530

1. DESPITE AMBASSADOR TRAMPCZYNSKI'S LACK OF ENTHUSIASM FOR A WASHINGTON STOP BY MINISTER WRZASZCZYK DURING THE MINISTER'S TRIP TO THE US, THE EMBASSY BELIEVES THAT SUCH A VISIT IS VERY IMPORTANT TO OUR EXPORT EFFORT HERE. THE MINISTER WILL HAVE AN IMPORTANT INFLUENCE IN THE SELECTION OF A FIRM TO DESIGN AND CONSTRUCT THE \$250-MILLION STALOWA WOLA FOUNDRY AND FORGE, DECISION THAT IS EXPECTED TO BE MADE WITHIN THE NEXT MONTH. MOREOVER, THE MAJORITY OF WHAT THE POLES CALL COOPERATION AGREEMENTS ARE CONDUCTED WITHIN HIS MINISTRY. SUCH AGREEMENTS SEEM TO BE THE KEY TO LONG-TERM PENETRATION OF THE POLISH MARKET BY US EXPORTERS.

2. THE ONLY REASONS WE CAN ADDUCE FOR TRAMPCZYNSKI'S ATTITUDE COME FROM INFORMAL CONTACTS WE HAVE HAD WITH POLISH SOURCES. THESE SOURCES INDICATED THAT TRAMPCZYNSKI HAD PLANS TO BE OUT OF TOWN ON VACATION AT THE TIME OF THE MINISTER'S VISIT. IT
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IS ALSO POSSIBLE THAT, SINCE WRZASZCZYK'S MINISTRY IS KNOWN

TO BE DESIROUS OF ACQUIRING US EQUIPMENT FOR THE STALOWA WOLA PROJECT, POLAND'S FINANCIAL AUTHORITIES MAY NOT WANT WRZASZCZYK IN WASHINGTON AT A TIME WHEN NEGOTIATIONS WITH EXIMBANK ABOUT THE FINANCING FOR STALOWA WOLA ARE AT A DELICATE STAGE. IF WRZASZCZYK'S VISIT WOULD WEKEN THE POLISH BARGAINING POSITION, THERE IS ALL THE MORE REASON TO RECEIVE HIM.

3. SINCE WE HAD NOT RECEIVED ANY NEGATIVE RESPONSE TO OUR MAY CABLE SUGGESTING THAT THE MINISTER BE RECEIVED IN WASHINGTON, WE HAVE NOT DISCOURAGED THE MINISTRY'S INTEREST IN HAVING SUCH A VISIT ARRANGED. AS THINGS STAND NOW, THE MINISTER DEPARTS FOR THE U.S. JUNE 16 AND PLANS TO ARRIVE IN WASHINGTON JUNE 24 VIA US 442 FROM DETROIT AT 0912. HE PLANS TO DEPART AGAIN THE EVENING OF THE SAME DAY.

4. THE EMBASSY URGES THAT A DAY OF HIGH-LEVEL MEETINGS BE ARRANGED AS WE HAVE SUGGESTED.
DAVIES

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NNN

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